

WYOMING & CANADA

An integrated economy



Photo: Enbridge

Energy forward

Despite a global pandemic and supply chain challenges, the North American energy market has kept the lights on for Americans and Canadians alike. One of the firms leading the way is Canadian firm **Enbridge**, which invests in traditional and renewable forms of energy to create a diverse portfolio ready to meet every demand. The Cowboy State is a critical partner in Enbridge’s binational footprint, with the Express Pipeline delivering crude oil from Hardisty, Alberta to Casper. The Express Pipeline interconnects with Enbridge’s Platte Pipeline, which stretches from Casper to Indiana and has storage facilities in Casper and Guernsey. All of this investment cannot exist in a vacuum, with Enbridge creating dozens of local jobs to maintain its facilities and product, and injecting millions into the local economies via salaries and tax revenues.

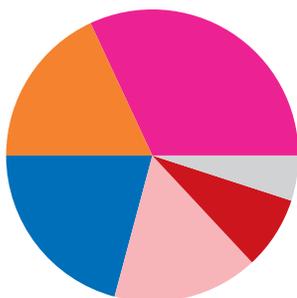


41 Canadian-owned companies employ **650 workers** in Wyoming



Wyoming sells more goods to Canada than to its next two largest foreign markets combined – Indonesia & Chile

Wyoming
exports \$394 million
in goods to Canada annually



Goods exports by industry

- Chemicals (32%)
- Energy (18%)
- Equipment & machinery (21%)
- Minerals & metals (16%)
- Transportation (8%)
- Other (5%)

Top Wyoming services exports to Canada

| | |
|---|--------------|
| Business services..... | \$10 million |
| Charges for the use of intellectual property..... | \$5 million |
| Travel (including for education)..... | \$5 million |
| Installation, maintenance, & equipment repair... | \$3 million |
| Financial services..... | \$1 million |

Top Wyoming goods exports to Canada

| | |
|---|--------------|
| Fuel oil..... | \$70 million |
| Fertilizers..... | \$43 million |
| Inorganic chemicals..... | \$39 million |
| Salt, sulfur, earth & stone, lime & cement..... | \$32 million |
| Motor vehicle parts..... | \$28 million |
| Stone & cement products, abrasives..... | \$22 million |
| Optical, medical & precision instruments..... | \$18 million |
| Engines & turbines..... | \$11 million |
| Compressors & pumps..... | \$11 million |
| Firearms & ammunition..... | \$6 million |



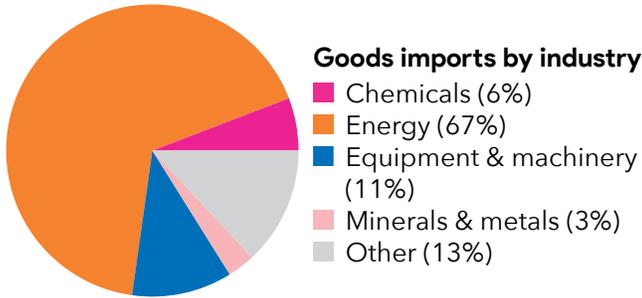
Photo: TransAlta

Power & presence

Calgary-based **TransAlta Renewables**, Canada’s largest wind operator, purchased **Wyoming Wind** in 2013. Though the company has had a U.S. presence for nearly 20 years, the 144 MW facility is the company’s first wind project in the U.S. TransAlta owns five U.S. plants that can produce more than 1,500 MW of reliable energy from coal, hydro, solar and wind. The company’s presence in the western U.S. is notably focused on renewable energy development, as they are committed to sustainable development practices and positioning themselves for success as an energy leader of the future.

Wyoming

imports \$1.1 billion
in goods from Canada annually



April 2023

Sources: All figures are in U.S. dollars using US\$1.00=CAD\$1.328. Unless otherwise specified, all figures are based on 2022 data. **U.S. Census Bureau:** goods trade, Canada’s export ranking (2/2023 release). **U.S. Bureau of Economic Analysis:** goods and services trade (3/2022 release). **Trade Partnership:** 2021 services trade (3/2023 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2022 release). **U.S. Bureau of Labor Statistics:** median annual Wyoming wage (\$45,380, 5/2021 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.



A deeper dive into trade

A microcosm of the broader United States-Canada relationship, Canada and Wyoming “build things together” thanks to a dynamic trading relationship in an (often) unexpected area: chemicals. Exports to Canada such as fertilizers (\$42 million), inorganic chemicals (\$41 million), and sulfur, cement and stone (\$30 million) are balanced by the \$93 million in organic and inorganic chemicals product imported back to the Equality State. Canadian firms with operations in Wyoming rely upon this reciprocal trade to stimulate local growth and keep both economies building strong.

Top Wyoming goods imports from Canada

| | |
|--|---------------|
| Crude petroleum..... | \$696 million |
| Heating, cooling & refrigeration equipment.... | \$34 million |
| Inorganic chemicals..... | \$29 million |
| Fertilizers..... | \$29 million |
| Fuel oil..... | \$20 million |
| Compressors & pumps..... | \$15 million |
| Pasta, breads & cereal preparations..... | \$14 million |
| Iron & steel tubes, pipes & sheets..... | \$14 million |
| Electricity..... | \$11 million |
| Wood & semi-finished wood products..... | \$10 million |

CONTACT

**THE CONSULATE GENERAL
IN DENVER**

1625 BROADWAY, SUITE 2600, DENVER, CO 80202



Sylvain Fabi
Consul General
denvr@international.gc.ca
(303) 626-0640

@CanCGDenver
 canada.ca/canada-in-denver

Canada