

SOUTH DAKOTA & CANADA

An integrated economy



Powering new possibilities through wind

Wind power is a growing industry in North America, adding jobs to communities in both Canada and the United States. Wind turbines, or towers, collect and convert the kinetic energy that wind produces into electricity, which is then sent through transmission and distribution lines to help power the energy grid. With a manufacturing plant in Brandon, South Dakota, Québec-based **Marmen** is one of the largest manufacturers of these wind towers in North America. **Marmen Energy's** plant in Brandon, which employs more than 200 South Dakotans, recently marked its tenth year of operation.



32 Canadian-owned companies employ **2,250 workers** in South Dakota

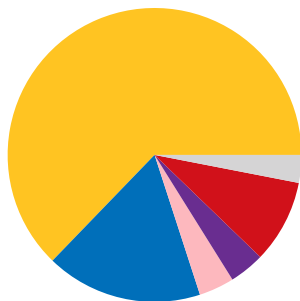


South Dakota sells more goods to Canada (its #1 export market) than to its next eight largest foreign markets combined

South Dakota
exports \$1.1 billion
 in goods to Canada annually

South Dakota exports \$147 million in services to Canada, including

Financial services.....	\$85 million
Travel (including for education).....	\$22 million
Transport.....	\$16 million
Business services.....	\$7 million
Charges for the use of intellectual property.....	\$7 million



Goods exports by industry

- Agriculture (63%)
- Equipment & machinery (17%)
- Minerals & metals (4%)
- Plastics & rubbers (4%)
- Transportation (9%)
- Other (3%)

Top South Dakota goods exports to Canada

■ Beverages & alcohol.....	\$350 million
■ Animal feed & food industry residues.....	\$177 million
■ Plastics & plastic articles.....	\$42 million
■ Animal meats.....	\$35 million
■ Motor vehicle parts.....	\$28 million
■ Animal or vegetable fats, oils & waxes.....	\$27 million
■ Compressors & pumps.....	\$26 million
■ Cereals.....	\$26 million
■ Hoists, derricks & lifting equipment.....	\$22 million
■ Agricultural machinery.....	\$16 million



Photo: Prairie Aquatech

Feeding fish in novel ways

Prairie AquaTech has invested nearly \$100 million in product development, testing, and construction of a 30,000-ton per year protein ingredient production facility in Brookings, South Dakota. The company produces high-quality, digestible plant-based protein ingredients from oilseed crops of both U.S. and Canadian origin. These products help extend the use of traditional marine-derived protein ingredients, such as fishmeal, which are in increasingly short supply, and they help reduce phosphorus discharge, which will improve the quality of shared North American waters. Prairie AquaTech's research and development bring significant benefits to both crop and aquaculture farmers in Canada and across North America.



Photo: Rosenbauer America

A partner to firefighters

Rosenbauer America was founded in 1982 in Lyons, South Dakota to build firefighting and emergency vehicles for fire departments across the Midwest. Now the largest fire truck apparatus and emergency response vehicle manufacturer in the world, Rosenbauer ships almost 100 trucks per year to fire stations across Canada. A registered manufacturer with Transport Canada, Rosenbauer benefits from the integrated North American marketplace by sourcing parts from Canadian suppliers.

South Dakota

imports \$686 million
in goods from Canada annually



Goods imports by industry

- Agriculture (15%)
- Chemicals (13%)
- Equipment & machinery (28%)
- Forest products (12%)
- Minerals & metals (11%)
- Plastics & rubbers (6%)
- Transportation (7%)
- Other (8%)

Top South Dakota goods imports from Canada

■ Fertilizers.....	\$80 million
■ Agricultural machinery.....	\$68 million
■ Live animals.....	\$51 million
■ Softwood lumber.....	\$38 million
■ Plastics & plastic articles.....	\$33 million
■ Aluminum & aluminum articles.....	\$33 million
■ Wood & semi-finished wood products.....	\$30 million
■ Hoists, derricks & lifting equipment.....	\$24 million
■ Iron & steel tubes, pipes & sheets.....	\$23 million
■ Cereals.....	\$16 million

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

CONTACT

**THE CONSULATE GENERAL
IN MINNEAPOLIS**

701 FOURTH AVENUE SOUTH, SUITE 900, MINNEAPOLIS, MN 55415-1899



Beth Richardson
Consul General
mnpls@international.gc.ca
(612) 333-4641

@CanCGMPLS
 canada.ca/canada-in-minneapolis

