

MINNESOTA & CANADA

An integrated economy



Baudette–Rainy River International Bridge. Photo: Minnesota Department of Transportation

Bridging communities and the international border

The Minnesota Department of Transportation (MnDOT) and the Ontario Ministry of Transportation (MTO) recently celebrated the replacement of the jointly-owned **International Bridge** between the City of Baudette, Minnesota and the Town of Rainy River, Ontario. The bridge is the only border crossing for 50 miles in either direction and connects communities on both sides of the border, as well as all who travel to the region for year-round recreation. The previous crossing, which dated to 1959, was in poor condition and at risk of fracture. MnDOT and MTO determined that the best way to build a safer and longer-lasting bridge between our nations was to approach the project as equal partners, coordinating fully on every detail of this ten-year-long, \$40 million project.

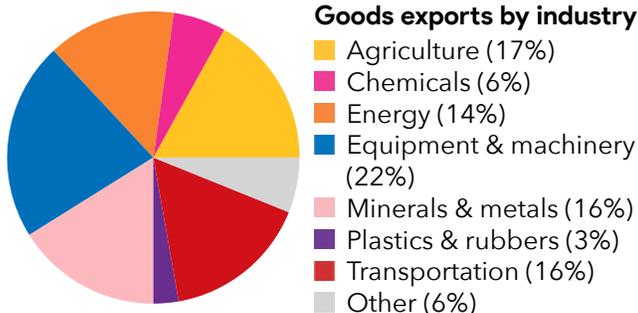


214 Canadian-owned companies employ **27,950 workers** in Minnesota



Minnesota sells more goods to Canada (its #1 export market) than to its next three largest foreign markets combined – Mexico, China &

Minnesota
exports \$7.0 billion
 in goods to Canada annually



Minnesota exports \$1.1 billion in services to Canada, including

Business services.....	\$387 million
Charges for the use of intellectual property....	\$162 million
Transport.....	\$159 million
Financial services.....	\$156 million
Travel (including for education).....	\$131 million

Top Minnesota goods exports to Canada

Fuel oil.....	\$1.0 billion
Ores, slag & ash.....	\$544 million
Automobiles.....	\$337 million
Cereals.....	\$316 million
Optical, medical & precision instruments.....	\$284 million
Fertilizers.....	\$276 million
Animal feed & food industry residues.....	\$224 million
Plastics & plastic articles.....	\$209 million
Iron & steel tubes, pipes & sheets.....	\$186 million
Electric motors & generators.....	\$171 million



Photo: Svante Technologies

BC and Minnesota companies partner to remove carbon from the atmosphere

British Columbia-based **Svante Technologies Inc.**, one of the fastest growing sustainable companies in Canada, creates products and processes that capture carbon dioxide from industrial sources and directly from the atmosphere in an environmentally sustainable way. Svante recently signed a joint development agreement with Minnesota-based innovator **3M** to meet the growing needs of the carbon capture and removal market and help combat climate change, developing material that can trap carbon dioxide found in the atmosphere and permanently remove it.



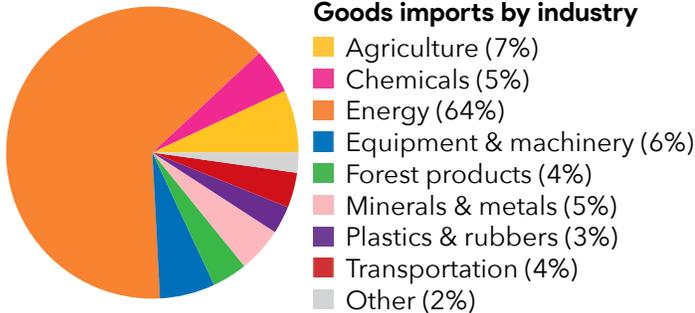
Photo: Ostara

Ensuring no waste goes to waste

The City of St. Cloud, Minnesota, in partnership with Vancouver-based **Ostara** and Ontario-based **Lystek**, has implemented a project to convert its waste streams into valuable fertilizer for farmers. Through the Nutrient Recovery and Reuse project, Ostara strips nutrients from waste to extract high-quality fertilizer pellets, while Lystek converts residual solid waste to liquid fertilizer. The project helps prevent overloading of nutrients such as nitrogen and phosphorus into the Mississippi River and other local waterways, recovers valuable materials from the waste stream, reduces energy use and returns clean water to the environment.

Minnesota

imports \$14.4 billion in goods from Canada annually



Top Minnesota goods imports from Canada

Crude petroleum.....	\$7.8 billion
Natural gas & other gases.....	\$753 million
Electricity.....	\$572 million
Plastics & plastic articles.....	\$428 million
Fertilizers.....	\$402 million
Iron & steel alloys & semi-finished products....	\$368 million
Softwood lumber.....	\$235 million
Cereals.....	\$197 million
Wood & semi-finished wood products.....	\$186 million
Live animals.....	\$158 million

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

CONTACT

THE CONSULATE GENERAL IN MINNEAPOLIS

701 FOURTH AVENUE SOUTH, SUITE 900, MINNEAPOLIS, MN 55415-1899



Beth Richardson
 Consul General
 mnpls@international.gc.ca
 (612) 333-4641

@CanCGMPLS
canada.ca/canada-in-minneapolis