

LOUISIANA & CANADA

An integrated economy



Photo: CN

Building the railway of the 21st century

Canadian National Railway Company (CN) is investing \$25 million in Louisiana in 2022, for company-wide decarbonization initiatives and upgrading technology, capacity, rolling stock units and infrastructure. These investments will power sustainable growth and ensure the continued safe movement of goods in Louisiana and everywhere on CN's transcontinental network.

"CN is an integral part of the transportation system here in Louisiana, safely and reliably serving New Orleans and our industrial corridor on the Mississippi River," said Louisiana Governor John Bel Edwards.

CN is a major stakeholder in the ongoing success of the Port of New Orleans, helping link the Gulf of Mexico to towns across North America. CN operates major yards in Baton Rouge, Geismar, and Mays Yard. CN and the Port of New Orleans are developing more efficient supply chains and drawing more container traffic through the port to North American markets.



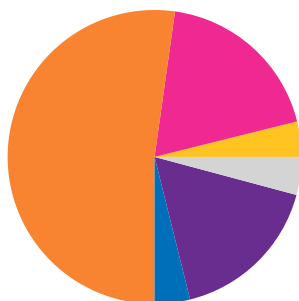
103 Canadian-owned companies employ **7,800 workers** in Louisiana



Canada is the **#6 export market** for Louisiana

Louisiana

exports \$4.8 billion in goods to Canada annually



Goods exports by industry

- Agriculture (4%)
- Chemicals (19%)
- Energy (52%)
- Equipment & machinery (4%)
- Plastics & rubbers (17%)
- Other (4%)

Louisiana exports \$1.3 billion in services to Canada, including

Transport.....	\$836 million
Travel (including for education).....	\$159 million
Business services.....	\$121 million
Charges for the use of intellectual property.....	\$79 million
Insurance services.....	\$21 million

Top Louisiana goods exports to Canada

■ Fuel oil.....	\$1.4 billion
■ Crude petroleum.....	\$840 million
■ Plastics & plastic articles.....	\$731 million
■ Petroleum coke & bitumen.....	\$249 million
■ Organic chemicals.....	\$212 million
■ Inorganic chemicals.....	\$199 million
■ Animal or vegetable fats, oils & waxes.....	\$80 million
■ Rubber & rubber articles.....	\$73 million
■ Coffee, tea, & spices.....	\$50 million
■ Aircraft & parts.....	\$44 million



Photo: Teal Jones

Teal Jones Group begins sawmill construction

Governor John Bel Edwards announced the start of construction on a \$110 million lumber production facility that will support the creation of nearly 500 new jobs in northwest Louisiana. Canada-based forestry products company **Teal Jones Group** will be constructing the southern yellow pine lumber plant.

"This project will stimulate economic activity, create good jobs in Louisiana's Northwest Region and contribute to the revitalization of our state's rural communities. It is a powerful reaffirmation of the important role our state's agribusiness sector plays in the growth and diversification of Louisiana's economy," Gov. Edwards said.



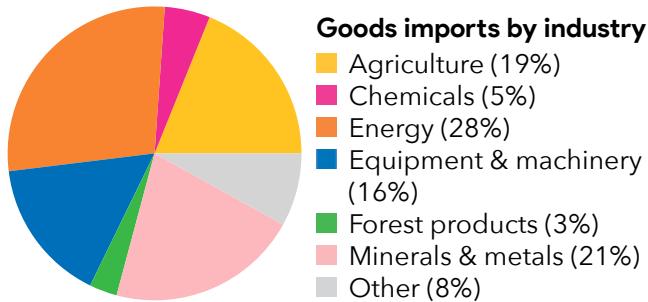
Canada invests in Louisiana

Trade with Canada supports **102,900 employees in Louisiana** in addition to the **7,800 employees** at Canadian-owned businesses across the state. In addition, Louisiana exports \$6.1 billion in goods and services to Canada.

Canadian-owned companies, including **Circle K, Waste Connections, Tsg Resources** and **Popeyes Louisiana Kitchen**, are major contributors to Louisiana's economy. They employ residents in every sector and contribute to the local economy with salary dollars, paying local taxes, and the purchase of goods and services in their supply chain.

Louisiana

imports \$3.2 billion
in goods from Canada annually



Top Louisiana goods imports from Canada

Crude petroleum.....	\$656 million
Animal or vegetable fats, oils & waxes.....	\$464 million
Aluminum & aluminum articles.....	\$430 million
Fuel oil.....	\$167 million
Ores, slag & ash.....	\$166 million
Hoists, derricks & lifting equipment.....	\$99 million
Natural gas & other gases.....	\$79 million
Engines & turbines.....	\$75 million
Fertilizers.....	\$62 million
Plastics & plastic articles.....	\$61 million

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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