

# ILLINOIS & CANADA

## An integrated economy



Photo: Sean Tsu

### Creating innovation partnerships in Chicago

Innovation is a major Canadian export to the U.S.; not just from the hundreds of Canadian companies operating in Illinois, but from the Consulate General of Canada as well! The Consulate General was proud to receive the 2023 Collaboration Award from Chicago Innovation – the first foreign government winner in the history of these awards. The Consulate General was recognized for its collaboration with Chicago’s cutting-edge incubators and innovation hubs, including the MATTER healthcare incubator, the mHUB hardtech innovation center, and the 1871 technology innovation hub. The mission was one of 22 recipients out of 350 nominees, who were responsible for generating more than \$3.8 billion in new revenue and creating over 10,000 jobs. Canada is proud to be a leader in connecting innovative Canadians and Americans to solve our toughest challenges together.

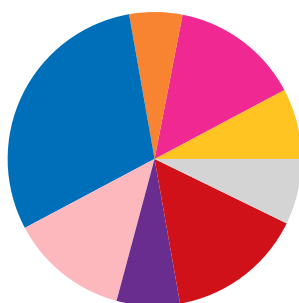


420 Canadian-owned companies employ **44,200 workers** in Illinois



**Illinois sells more goods to Canada** (its #1 export market) than to its next two largest foreign markets combined – Mexico & Germany

Illinois exports **\$20.6 billion** in goods to Canada annually



**Goods exports by industry**

- Agriculture (8%)
- Chemicals (14%)
- Energy (6%)
- Equipment & machinery (30%)
- Minerals & metals (13%)
- Plastics & rubbers (7%)
- Transportation (15%)
- Other (7%)

### Illinois exports \$3.3 billion in services to Canada, including

Business services.....	\$1.3 billion
Travel (including for education).....	\$555 million
Financial services.....	\$446 million
Charges for the use of intellectual property....	\$375 million
Transport.....	\$329 million

### Top Illinois goods exports to Canada

Automobiles.....	\$1.2 billion
Fuel oil.....	\$1.2 billion
Pearls, gems, precious metals & jewelry.....	\$1.0 billion
Plastics & plastic articles.....	\$1.0 billion
Agricultural machinery.....	\$906 million
Pharmaceutical products.....	\$804 million
Optical, medical & precision instruments.....	\$691 million
Motor vehicle parts.....	\$662 million
Iron & steel tubes, pipes & sheets.....	\$591 million
Trucks.....	\$569 million



Photo: CN

## A key intermodal hub in Chicago

**Canadian National Railway (CN)** has been a longtime engine of economic growth in Illinois; the company invested \$150 million across the state in 2022 alone and more than \$1 billion over the last five years. Now CN is exploring a new Chicagoland Logistics Hub in Minooka, to move even more goods through Illinois. CN investments have helped Will County maintain its position as the largest inland port in the United States, served by CN's new transload facility in Bridgeview and its Chicago Intermodal Terminal in Harvey. If the new Logistics Hub goes ahead, it would expand CN operations with new jobs in addition to the estimated 1,500 already employed by CN operations in the Prairie State.



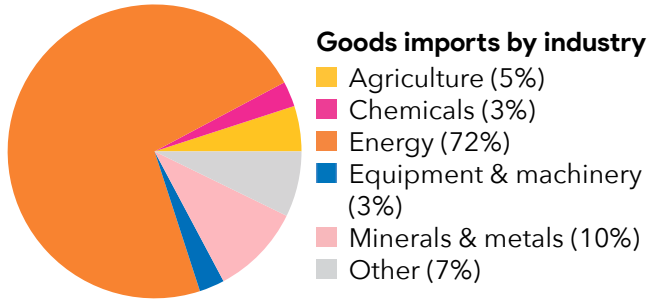
Photo: Lion Electric

## Boosting Illinois' clean energy goals

Bringing more clean manufacturing to Illinois, Canada-based all-electric vehicle manufacturer **Lion Electric** celebrated the grand opening of its first U.S. plant in Joliet in 2023 – the largest all-electric U.S. plant dedicated to medium and heavy-duty commercial vehicle production. At full scale, Lion's new 900,000 square-foot facility will produce up to 20,000 all-electric school buses and medium- and heavy-duty trucks per year, which the Lion estimates should require around 1,400 skilled workers. The company already has more than 1,600 vehicles on the road, and there is growing demand from school districts and companies for electric transportation. While the Illinois facility is focused on vehicle manufacturing, Lion has also expanded into battery production with a state-of-the-art plant in Mirabel, Quebec.

## Illinois

**imports \$65.6 billion**  
in goods from Canada annually



## Top Illinois goods imports from Canada

Crude petroleum.....	\$45.9 billion
Pearls, gems, precious metals & jewelry.....	\$4.6 billion
Natural gas & other gases.....	\$1.5 billion
Plastics & plastic articles.....	\$1.2 billion
Pasta, breads & cereal preparations.....	\$863 million
Paper & paperboard.....	\$540 million
Iron & steel alloys & semi-finished products.....	\$497 million
Rubber & rubber articles.....	\$473 million
Inorganic chemicals.....	\$471 million
Motor vehicle parts.....	\$414 million

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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