

Virginia's 4th district & Canada

An integrated economy

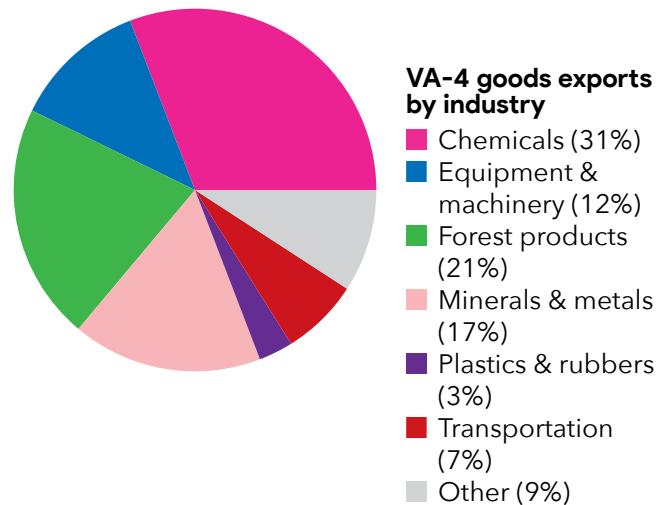
1,270 people are employed at the 42 Canadian-owned businesses operating in VA-4

VA-4

exports \$338 million
in goods to Canada annually

Top VA-4 goods exports to Canada

Basic chemicals.....	\$41 million
Converted paper products.....	\$35 million
Resins & synthetic fibers.....	\$34 million
Pulp & paperboard mill products.....	\$27 million
Soaps, cleaning agents & toiletries.....	\$17 million



VA-4

exports \$85 million
in services to Canada annually

Top VA-4 services exports to Canada

Business services.....	\$45 million
Financial services.....	\$22 million
Charges for the use of intellectual property.....	\$7 million
Travel (including for education).....	\$6 million
Insurance services.....	\$2 million

Top Canadian-owned businesses in VA-4

- Retail Data Services
- Richmond Coliseum
- US Security Associates
- Universal Protection
- WSP USA
- RBC
- Colliers International
- Service Experts Heating & AC
- Overnite
- Nutrien Ag Solutions

April 2023

Sources: **Trade Partnership:** Goods exports (2022 data, 3/2023 release) and services exports (2021 data, 3/2023 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (12/2022 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.