

# Massachusetts' 4<sup>th</sup> district & Canada

## An integrated economy

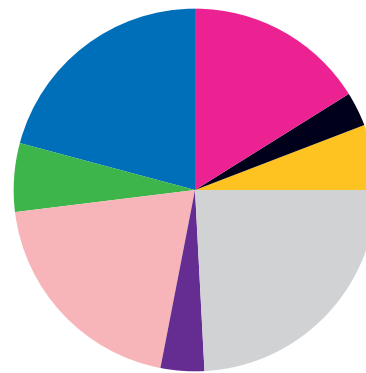
1,710 people are employed at the 45 Canadian-owned businesses operating in MA-4

### MA-4

**exports \$452 million**  
in goods to Canada annually

#### Top MA-4 goods exports to Canada

Nonferrous metal products.....	\$63 million
Medical equipment & supplies.....	\$50 million
Pharmaceuticals & medicines.....	\$32 million
Scrap products.....	\$24 million
Converted paper products.....	\$22 million



#### MA-4 goods exports by industry

Agriculture (6%)
Apparel & textiles (3%)
Chemicals (16%)
Equipment & machinery (21%)
Forest products (6%)
Minerals & metals (20%)
Plastics & rubbers (4%)
Other (24%)

### MA-4

**exports \$182 million**  
in services to Canada annually

#### Top MA-4 services exports to Canada

Business services.....	\$62 million
Charges for the use of intellectual property.....	\$42 million
Financial services.....	\$33 million
Telecom, computer & info services.....	\$26 million
Travel (including for education).....	\$12 million

#### Top Canadian-owned businesses in MA-4

- Excel Switching Corporation
- US Security Associates
- Dialogic
- Lifeimage
- Safety 1st
- Kit And Ace Designs
- TD Bank NA
- Quadrant
- Louis Berger
- Liberty Utilities

April 2023

Sources: **Trade Partnership:** Goods exports (2022 data, 3/2023 release) and services exports (2021 data, 3/2023 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (12/2022 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.