

# Kansas' 3<sup>rd</sup> district & Canada

## An integrated economy

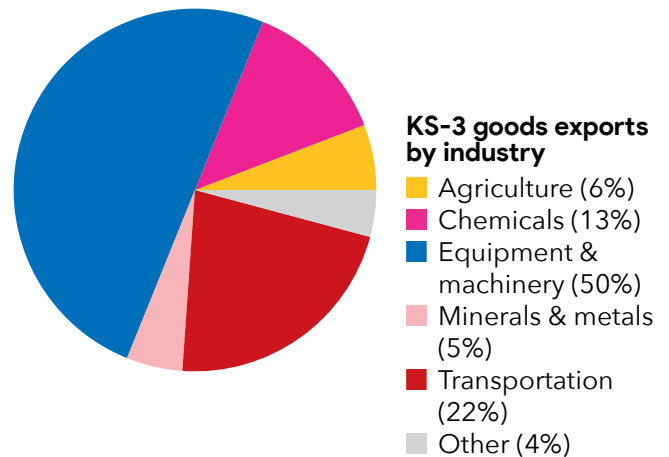
5,400 people are employed at the 50 Canadian-owned businesses operating in KS-3

### KS-3

**exports \$492 million**  
in goods to Canada annually

#### Top KS-3 goods exports to Canada

■ Motor vehicles.....	\$89 million
■ Navigational & meas. Instruments.....	\$83 million
■ Communications equipment.....	\$77 million
■ Basic chemicals.....	\$37 million
■ Comm. & serv. Industry machinery.....	\$14 million



### KS-3

**exports \$131 million**  
in services to Canada annually

#### Top KS-3 services exports to Canada

Business services.....	\$61 million
Telecom, computer & info services.....	\$23 million
Insurance services.....	\$15 million
Financial services.....	\$14 million
Charges for the use of intellectual property.....	\$13 million

#### Top Canadian-owned businesses in KS-3

- Great-West Financial
- Conspec Marketing And Mfg Co
- Engineered Air
- Robbie Transcontinental
- Traffic Tech
- BMO Harris Bank
- Developers
- Tangent Rail
- Coreslab Structures
- Johnson Controls

**April 2023**

Sources: **Trade Partnership:** Goods exports (2022 data, 3/2023 release) and services exports (2021 data, 3/2023 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (12/2022 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.